



## Mott Capital Management, LLC

# FACT SHEET

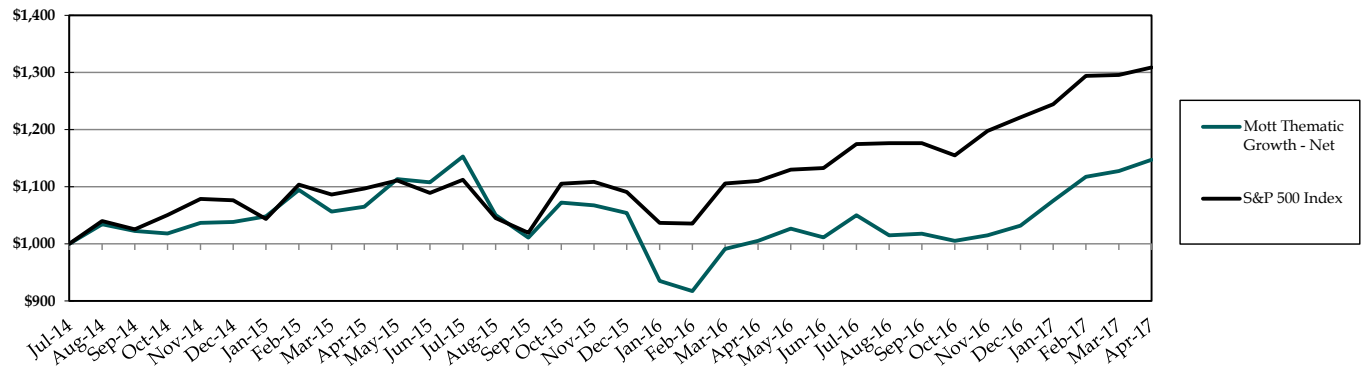
April 2017

**Mott Capital Management (MCM)** is a long-term Thematic Growth investor **finding investment opportunities through everyday life.** We use life experiences to help us find themes that we believe will be utilized more in the future. We then do a thorough review of all the companies that fit into that theme. From there we use common sense and experiences to help us choose the companies we feel will perform the best. We are long-term because it can take time for themes to develop. We follow the growth and track the progress of the theme, ensuring it is progressing according to our expectation. We sell once we believe the theme has become fully valued.

### Monthly Performance

Year		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2017	Mott Net	4.23%	3.90%	0.87%	1.77%									11.18%
2017	S&P 500	1.90%	3.97%	0.12%	1.03%									7.16%
2016	Mott Net	(11.30%)	(1.89%)	8.07%	1.43%	2.11%	(1.50%)	3.85%	(3.35%)	0.29%	(1.26%)	0.97%	1.68%	(2.10%)
2016	S&P 500	(4.96%)	(0.13%)	6.78%	0.39%	1.80%	0.26%	3.69%	0.14%	0.02%	(1.82%)	3.70%	1.98%	11.96%
2015	Mott Net	0.95%	4.42%	(3.45%)	0.79%	4.54%	(0.51%)	4.09%	(8.91%)	(3.74%)	6.07%	(0.48%)	(1.23%)	1.52%
2015	S&P 500	(3.00%)	5.75%	(1.58%)	0.96%	1.29%	(1.94%)	2.10%	(6.03%)	(2.47%)	8.44%	0.30%	(1.58%)	1.38%
2014	Mott Net								3.44%	(1.15%)	(0.43%)	1.81%	0.15%	3.82%
2014	S&P 500								4.00%	(1.40%)	2.44%	2.69%	(0.25%)	7.60%

### Growth of \$1,000 Since Inception (August 1, 2014)



### Key Statistics <sup>§</sup>

Contact Information		Mott Net	S&P 500 Index	
Mott Capital Management, LLC		Since-Inception Return	5.12%	10.28%
Michael J. Kramer, MS	<a href="mailto:Michael@MottCapitalManagement.com">Michael@MottCapitalManagement.com</a>	Standard Deviation	13.5%	10.7%
101 Seventh Street	(516) 642-5788	Sharpe Ratio	0.43	0.96
Garden City, NY 11530		Jensen's Alpha	-0.43%	
		Beta	1.07	
		R-Squared	0.73	
		Up Capture	87.6%	
		Down Capture	126.3%	
		Max Drawdown	(20.4%)	(8.4%)
§ All applicable information has been annualized.				

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### Disclosures

Year End	Total Assets Firm	Total Assets Composite	Number of Accounts	Composite Performance Net	S&P 500 Total Return	Annualized 3-Year Standard Deviation** Composite	Annualized 3-Year Standard Deviation** Benchmark	Internal Composite Dispersion
2016	1,717	1,377	17	-2.10%	11.96%	-	-	0.90%
2015	1,681	1,325	17	1.52%	1.38%	-	-	0.60%
2014 <sup>†</sup>	1,026	628	8	3.82%	7.60%	-	-	N.A.

N.A. - Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

<sup>†</sup> Performance reflects the non-annualized performance from 8/1/2014 to 12/31/2014.

\*\* For periods with less than 36 months of composite performance, no 3-year ex-post standard deviation measurement is available.

Mott Capital Management, LLC ("Mott") claims compliance with the Global Investment Performance Standards (GIPS<sup>®</sup>) and has prepared and presented this report in compliance with the GIPS standards. Mott has not been independently verified.

See additional disclosures on the reverse side.

## Disclosures Continued

The All-Cap Growth Composite is a blend strategy of different market capitalizations, which is approximately divided equally among three sectors. The Core Growth sector includes large multi-national companies, the Growth Sector includes mid- to large-cap companies, and the Aggressive Growth sector includes small- to mid-cap companies. The strategy is concentrated, and typically includes approximately 20 positions, and 5% cash. The strategy only invests in stocks, ADRs, and ETFs denominated in USD. The All-Cap Growth Composite was created June 2015.

The S&P 500 is a free-float capitalization-weighted index of 500 large-cap common stocks actively traded in the United States. The index is shown as a general market indicator, and may not reflect the same exposures as the composite.

The investment management fee schedule for the composite is 2% on the first \$250,000, 1.5% on the next \$750,000, and 1.0% on the remainder. Actual investment advisory fees incurred by clients may vary. Further information regarding investment advisory fees is described in Part II of the firm's Form ADV.

Past performance is not indicative of future results. The U.S. Dollar is the currency used to express performance. Performance shown represents total returns that include income, realized and unrealized gains and losses. Net of fee performance was calculated using actual fees. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile.

Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

The annual composite dispersion presented is an asset-weighted standard deviation calculated using accounts in the composite the entire year. The 3-Year Standard Deviation represents the annualized standard deviation of actual composite and benchmark returns, using the rolling 36-months ended each year-end. The 3-Year ex-post Standard Deviation of composite and benchmark returns is not presented because the composite strategy has less than three years of history.